

CIUCI CONSULTING ANALYST TRAINING PROGRAM

DESCRIPTION

Ciuci Consulting is pleased to introduce its Analyst Training Program for the 2010 – 2011 year. The program which serves as the probation period for prospective analysts, who hope to pursue a career in consulting at Ciuci is designed to identify and nurture exceptional talents for subsequent full time employment at the firm. The program is designed to give trainees hands on technical and practical consulting experience as they work on consulting projects across a variety of sectors within the functional areas that Ciuci focuses on including strategy, marketing, sales and operations. The trainees will also be exposed to ventures that will enable them sharpen their entrepreneurial skills.

By the end of the trainee program an analyst would have performed tasks as simple as organizing a training exercise to more challenging assignments such as developing complex solutions for clients. The program will run from September 2010 to March 2011 after which a comprehensive assessment of the trainees will be conducted.

OBJECTIVES

The objectives of the program are as follows:

- To identify and recruit analysts for full time employment at Ciuci Consulting
- To train and expose analysts to global best practices in strategy consulting
- To equip the trainees with skills in conducting research, training and development

TRAINING

The program begins with an intensive 6 week training that is designed to equip the trainees with knowledge and skills required in consulting. The trainees will be taught how to use relevant software applications for conducting quantitative analysis. They will be schooled on how to conduct research and will also learn to use these applications to intuitively illustrate research results and findings from analyses. They will also be taught to develop critical thinking skills that are essential for problem solving.

Aside from basic analytical training, the trainees will be tutored in more advanced subjects like financial planning and modeling, business and strategic planning, project and program management, sales and marketing, small business management as well as team building and leadership

INTERNSHIP

After the conclusion of the initial 6 weeks intensive training, the trainees will take part in the internship program for the following 4 plus months.

During the internship, the analysts will be rotated across the different areas of the firm's business which include – strategy consulting, small business and non-governmental organisation (NGO) advisory and the training unit. This will expose the trainees to practical consulting work and afford them the privilege of working closely with the firm's partners. The trainees may also have considerable senior client exposure.

A typical day on a consulting project may include:

- Team Meeting to draw up program for the day after which the Partner delegates responsibility to sub teams
- Research and analysis carried out by sub teams, which may include market research, competitive analysis, scenario analysis, benchmarking e.t.c
- Conducting interviews with client representatives and/or subject matter experts
- Field interviews where teams go out to interview retail customers or users of a client's products or services
- Presentation of findings to team
- Team brainstorming sessions
- Mystery shopping (if necessary)
- Developing ideas and business cases based on research, using Microsoft applications

ALLOWANCE

Analyst Trainees will earn a stipend or allowance during the training and internship period. Successful candidates will be duly compensated in line the company's compensation package upon being absorbed into the company.

TESTIMONIAL

Quoted below is a testimonial from a graduate of Ciuci Consulting analyst trainee program.

"My time at Ciuci has placed me ahead of my peers in terms of my intellectual capacity; I have learnt what takes the average Nigerian professional 3 to 4 years in 1 year. I have been privileged to work on diverse projects such as turning around a small travel agency to developing corporate strategy for one of Nigeria's top 10 banks. The trainee program also afforded me the opportunity of working alongside alumni of top business schools including Harvard Business School, who have worked at the world's top consulting firms and fortune 500 companies. I have interacted with management executives in top companies across different industries in Nigeria."

ELIGIBLE

Applicants must possess a first degree from a reputable tertiary institution and should reside in Lagos.

HOW TO APPLY

Interested applicants should send their CV to hr@ciuci.us with subject "Analyst Trainee Program Applicant" on or before August 2, 2010. Successful applicants will be contacted by the firm.